

THE

U.F.A. CO-OPERATOR

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MEET THE GANG



Mr. Ed. Hutchison

Mr. Ed. Hutchison was born on a farm at Carstairs, Alberta. When he was twelve years old he moved to Calgary where he completed his education. After finishing High School he farmed with his brother at Olds until he was employed by Maple Leaf Petroleum in 1937. He worked with Gordon Brazeau at the Calgary Petroleum Warehouse and his first job was painting oil drums and filling tank trucks. He was promoted to Office Clerk and a year later was transferred to the Edmonton Warehouse. In 1939 he was moved to Calgary as stock clerk in the Main Office of Maple Leaf Petroleum Limited.

He joined the Royal Canadian Air Force in 1942 and at the end of the war returned to Maple Leaf Petroleum at Calgary, as Warehouse Superintendent, pending the return of Gordon Brazeau from the Services. Ed has the distinction of having worked in every department of the Petroleum Division and the knowledge gained through this experience is invaluable in his present position as Supervisor of Petroleum Accounting.

One enjoyable experience that Ed. recalls vividly is a visit to the Arneson Agency while relieving Cec Robb who was Area Supervisor of the Goose Lake Line. Jake Frey who later served as President of U.F.A. Co-op Limited was then Agent at Arneson. The roads were practically impassible due to rain and Ed. was concerned as to how he could get to the agency from Acadia Valley. Jake saved the day by arriving with his jeep and Ed. recalls that the ride from Acadia Valley to Arneson was some-

thing to remember. The enjoyable part of the whole trip was the bounteous bachelor supper that Jake prepared by lamp light.

Ed. is a member of Pleasant Heights United Church and takes an active interest in community affairs. He has CONTINUED ON PAGE 4

INFORMATION SERVICE

During the latter part of June, Dean Lien of the Information Service Department, attended the Human Relations Institute at Ft. Qu'Appelle, Saskatchewan.

Along with thirty other people from across Western Canada, Dean spent ten days discussing and evaluating the various aspects of group behavior. The Institute deals primarily with group reactions and the inter-relationships of individuals within the group.

Jack Cotton, Credit Department, Ed Hutchison, Petroleum Accounting, and John Richardson, Area Petroleum Supervisor, attended the recent Co-operative Information Course at Co-op College. This course in mid June is one of three such Information Courses offered each year at the College. The course deals specifically with the organization and structure of Co-operatives.

On May 15 Mr. Gordon Chisholm was presented with a certificate of Proficiency in Business Administration by the Mount Royal College. During the extensive two semester course Gordon covered such subjects as Financial Function, Personnel, Production, Marketing and Management.

The Course taken is part of a complete programme that will result in a diploma for Gordon.

COVER

The new Vermilion Farm Supply Depot opened June 16, 1964. Facilities will be completed in Camrose and Grimshaw by the end of September.

FARM SUPPLY DIVISION

1964 seems to be shaping up as a record year for the U.F.A. Co-op Farm Supply Division. In March we reached our first \$100,000.00 day and in the month of June we achieved our first \$1,000,000.00 month with sales of \$1,020,130.00. This is one more milestone to be recorded in the growth of a Farm Organization with a proven record and purpose.

The opening of the Vermilion Farm Supply Depot on June 16, 1964, was one of the highlights of the current year. Over 2,500 people took advantage of a cool day to drop in and visit with the Directors, Delegates and Staff. Enthusiasm was overwhelming with members coming from as far north as St. Paul, south from Alliance, west from Vegreville and as far east as the border. The Vermilion Depot is doing extremely well in spite of the dry weather in that area and additional staff has been hired to maintain service to members.



Mr. George Sayle, President of U.F.A. Co-op presenting a portable T.V. to Mr. J.K. Nichol of Kitscoty, winner of the Grand Door Prize on opening day at Vermilion.



The location of the new Vermilion Farm Supply Depot makes it very easy for farm trucks to pick up supplies. Also there is ample parking both in the yard and beside the warehouse.



During the day a draw was made every hour for a prize - the Grand Prize was a portable Television set. Above are Gordon Agar of Head Office and Metro Starchuk from the Edmonton Centre checking the entries for one of the draws.



Harry Koshman, manager of the Vermilion Farm Supply Depot, has been with U.F.A. Co-op Farm Supply Division in Edmonton for the past seven years. Harry's farming knowledge and experience make him a most capable manager. Harry will be assisted by Clarence Duckett.



Tremendous crowds on opening day forced Ward Smith to take a telephone call outside of the Depot. In the foreground are metal stock tanks on display.



Inside the office we see John Dueck talking to one of the first customers to visit Vermilion Farm Supply Depot.



A view of the spacious interior of the Depot.



An aerial view of the entire yard as seen through the dust screen of a local elevator.



Throughout the day continuous on the spot broadcasts were made from the Farm Supply Depot. Above we see Ward Smith chatting with Wes Saunders of C.K.S.A. Radio of Lloydminster. Another announcer perhaps known to some U.F.A. people was Ron McFayden. Ron's wife Lillian worked at one time in our Lethbridge Farm Supply Centre.

Construction has begun on the Camrose Farm Supply Depot with the completion date set for September. In the meantime a temporary building has been constructed and staff is available to distribute limited stocks. Other merchandise is available on reshipment through the Edmonton Farm Supply Centre. Construction is also under way on the Grimshaw Farm Supply Depot with completion date scheduled for August.

When the three new outlets are opened it will bring the total outlets to eight, extending service to the U.F.A. Co-op membership 'throughout Alberta.

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served as a Boy Scout Leader for eight years and tries to combine his Boy Scout activities with his favorite pastimes of hunting and fishing. Ed. and his wife, Hope, have one son who has just completed his second year University.

Ed. transferred to U.F.A. Co-op Limited in 1957 when Maple Leaf Petroleum was purchased by U.F.A. Co-op and recently received a gold watch, a twenty five year service award. We trust he will be around U.F.A. Co-op Office for many years to come.

DIESEL FUEL

Maple Leaf Diesel Fuel is manufactured according to rigid specifications for use in diesel type engines, to insure maximum power and mileage. Specifications are changed for cold weather in order to insure a satisfactory pour test in operations for severe climates.

Combustion in diesel engines is the chemical combination of the Hydrocarbon fuel with the oxygen of the air. During this reaction, heat is produced and the products of complete combustion are carbon dioxide and water. Although almost entirely composed of carbon and hydrogen, all normal diesel fuels also contain small amounts of sulpher which burn to give sulpher dioxide together with a much smaller amount of sulpher trioxide. Water is exhausted as water vapour. If there is not enough air, or enough time for complete combustion, some free carbon will be produced and intermediate oxidation products will appear in the exhaust gases. This incomplete reaction will reduce the amount of heat evolved. Because insufficient air will cause incomplete combustion and give less heat, diesel engines are always provided with more than the theoretical amount of air required for combustion.

The diesel engine uses heat produced by the compression of air to ignite its fuel. Maximum air temperatures in diesel engines normally vary between 950° F. and 1150° F. according to the compression pressure. As the spontaneous ignition temperatures of diesel fuelthat is, the temperature at which it will catch fire without the presence of a flame - is usually well below 900° F., the fuel will readily ignite under normal engine conditions.

Maple Leaf Diesel Fuel is manufactured to provide the highest performance as far as combustion characteristics are concerned.

DALUM OPEN HOUSE



On June 17, some 150 to 200 people visited the Dalum agency to congratulate John Andersen on his twenty five years of service in this community.

During these years John has built his business from a 27,000 gallon a year agency to over 300,000 gallons per year. Prior to 1938 John P. Andersen was farming his mother's farm and fixing tractors for his neighbors and himself half a mile south of their present location. He then bought a 1% ton single wheel G.M.C. truck with a Buick engine. This truck had an eighty bushel grain box with which John hauled grain. John being part of an active U.F.A. Co-op local helped organize several meetings during the fall of 1938 and spring of 1939, to set up a bulk U.F.A. petroleum outlet in this district.

Head Office was contacted and it was arranged to have Mr. Priestley and Mr. Riley attend a meeting to start a bulk agency on a trial basis. Product would be picked up at Drumheller. The first plant consisted of a platform and about thirty five steel drums. John would get orders, take them to Drumheller, have them filled and deliver them to his cus-

tomers. This agency was showing good progress and allowed John to purchase a two ton 1937 Ford truck. This truck enabled him to haul twenty one drums and he obtained his requirements direct from the Calgary refinery. His first commission statement showed he had earned a gross of \$93.32. He worked from this platform through the winter and at the same time built his first service station with retail pumps. In the spring of 1940 he erected his first bulk oil warehouse with several underground tanks. All drums were filled over a scale with a hand pump. John worked very hard in the Service Station and Bulk Agency welding and doing mechanical work for his customers and neighbors. He found he had no time to do his cooking and in 1942 he found the girl he was looking for, Nora Jensen. John and his bride moved into living quarters adjoining the Service Station. John and Nora now have three children - Phyllis, teaching in Standard, Raymond and Jean, who are still going to school. They own their home in Dalum and the Bulk Plant with its two stall garage. They have had many good and tiring days down through the past years, but we are sure they have enjoyed their twenty five years serving farm people in this area.





The Andersen Family
Phyllis, Raymond, Mrs. Mr. Andersen, Jean

We congratulate you and your family and hope your business can continue to grow in the future as it has in the past.



Visitors chatting in the Andersen Garage at Dalum.

The Annual Debating competition held at the Annual Meeting was won this year by the District 10 Team. The Conrich Local of Calgary has throughout the years been a constant winner of this competition. Members of this year's team included Russell Rae and Anne Lister.

Mr. Paul Babey, F.U.A. President, presenting Russell Rae and Anne Lister with the Debating Trophy.

JR. FARMER OF THE YEAR



Miss Carol Szymanek of Eckville

On July 2 and 3 the Junior Farmers' Union of Alberta held its second Annual Meeting at Gold Eye Lake Camp. Approximately forty delegates from across Alberta were in attendance for the two day meeting.

The highlight of the meeting was the award made to Miss Carol Szymanek of Eckville as Junior Farmleader of the Year. Runners up in the competition were Bill Snyder of Carstairs and Russell Rae of Calgary.

As an award in the competition Miss Szymanek chose to attend the National Farmers' Union Leadership Seminar held in Bailey, Colorado.







SHIPWRECK

As we go to press, the Calgary Commercial Fastball League's flotilla is fast sailing to the end of this summer's cruise. First Mate Gerry McKay has been handling the wheel in representing the U.F.A. "Hesperus" among the rest of the fleet.

Gerry also piloted the ship out of the harbor, but in mid ocean, the cabin boy Lyle Hanna moved into the Captain's cabin to manage the deck swabbers at their play.

Jack Senakovicz, our regular second swabber, has hit five doubles out of his eleven hits. When Doug. Macintosh, Credit Clerk Group 1, became a landlubber after his 10 thwar, Able Seaman Ken Paige has been filling in at the hot corner.

Gunner's Mate Harry Wood leads off the attack during each encounter and at present has an on-target average of .314. Although a veteran of only five clashes with the enemy, Chief Petty Catcher Merv. Borgeson has been a big gun and still has his average up at .474. Swinging a big mop in the clean up slot, is Mike "Swab" Sherman. Mike has scrubbed and swabbed his way to a .302 average.

The Stevedore's Union at our warehouse has real good, white capped representation at centredeck in the person of Murray Christensen. The cabin boy's assistant Bern Ouellette and Ray "Barnacle Bill" Hager rounds out the list of the regular crew. Ray's strong right arm has won him three battles with the enemy and a very outstanding 0.82 Earned Rust Average.

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Other old salts that we've been able to call up from the hold include "Torpedo" Jepps, "P.T. 109" Volk and "Depth Charge" Reimer.

Next season our albatross will fly again!

Congratulations to Fred Padawell for selling the most freezers during a recent contest. We understand Fred and his wife were rewarded with a very nice night on the town.

The Steno Department has been swamped with work so a couple of new gals were employed - Verna Meyer and Sylvia Halicki. Sylvia is not exactly new to the company, she previously worked at the Edmonton Warehouse. The staff and management hope you enjoy your stay here.

ENGAGEMENTS

Bill Clark and Linda Lauret are to be wed in '65. Jack Senakovicz's and Lorraine Nasadyk's big day is September 5. Hazel Walker is also taking the big step on August 14. The lucky fellow is Harry Duncan.

Congratulations to you all.

The Dividend Department has two new personalities - Jean Bittorf and Kenneth Paige. Hope you have a long stay with us.

The barbecue was a success though the weather put a damper on it. One of the highlights of the evening was Joe Miller singing a few Irish and Scottish songs.

SERVICE AWARDS



WARD SMITH
FARM SUPPLY
MANAGER



GORDON AGAR STATISTICIAN

OVER 10 YEARS SERVICE

OVER 15 YEARS SERVICE

These two gentlemen along with Ed. Hutchison were recently awarded their service buttons for service to United Farmers of Alberta Co-op.

PETROLEUM DIVISION



U.F.A. Co-op's Expansion Programme is in full swing now with the opening of a new agency at Manning, Alberta. Until the opening of this agency this area was served by outlets at Notikewin and North Star. Before the end of the year it is hoped to have a bulk plant under construction in the new marketing area of La Crete. This will be U.F.A. Co-op's most northerly outlet, some 160 miles north of Peace River. Buck Lake and Thorsby have also been selected as locations to build new bulk agencies and these should be under construction before the end of July. In addition to these new agencies the bulk plants at Alliance, Claresholm, Granum, Lacombe, Milk River, Nobleford, Strathmore and Vegreville have been rebuilt. These agencies now have a modern bulk plant second to none, in which our agents and ourselves are justly proud. Before this fiscal year ends the rebuilding of bulk plants at Nanton, Mannville and Onoway will either be under way or completed. It is also hoped that the agency at Grimshaw will be rebuilt. The moving of our existing bulk plant at Red Deer, some three hundred feet to the west, immediately opposite the gates to our Farm Supply Centre has now been completed. This move was made necessary for the City of Red Deer to put through the 45th. St. By-Pass. All costs of moving this plant are being borne by the City of Red Deer. Plans are under way at the present time for rebuilding a number of other agencies, however, the final steps in purchasing property, receiving approvals, and surveying the properties are not completed. Our painting programme for the year has been laid out and two contract painters are taking care of the entire province for us. This painting programme was planned in conjunction with the area supervisors' recommendations and include painting of tankage retail pumps, service stations and offices.

FARM YOUNG PEOPLE'S WEEK



The 46th Annual Farm Young People's Week was held from June 16 to 26 at the University of Alberta, Edmonton. Eighty-six farm young people from all parts of Alberta spent an enjoyable and informative ten days of introduction to University Campus and University life. Although much of the time was spent in classrooms studying various subjects, enough time was allowed for guided tours and recreation. The major complaint of the sixty-three boys attending Farm Young People's Week was the lack of girls. Only twenty-three in all. For the first time this year the new residence and cafeteria were used. affording very good sleeping quarters and meals.

One of the gentlemen connected with Farm Young People's Week almost since its inception, Colonel E.W. Cormack, has announced his retirement from the Department of Extension. Col. Cormack's keen sense of humor will be greatly missed by the Organization connected with Farm Young People's Week.



Mr. Ed Ness of the Alberta Wheat Pool making presentation to E.W. Cormack.

During the closing banquet a silver tray was presented to Col. Cormack by the Alberta Wheat Pool, United Grain Growers, Farmers' Union of Alberta and the United Farmers of Alberta Co-operative Limited, showing their appreciation of his services over the past years.



Staff during a re-energizing period.

GE 10

DELEGATE ELECTIONS

This year with the re-allocation of delegates to U.F.A. Co-op there has been a substantial increase in the number of delegates to be elected. The nominations for the following people have been received and ballots are being prepared for the elections. In a subdistrict where only one candidate is nominated the position is considered won by acclamation.

Subdistrict	County or M.D.	Name	Address
2	Grande Prairie	Ed. McIntosh	Box 207 Grande Prairie
3	High Prairie	A.S. Gall	Valleyview
4	Smoky River	Gerard Bugeaud	Falher
6	Peace	Wm. H. Pimm E.F. Iddins	Grimshaw Brownvale
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DELEGATE ELECTIONS (CONT'D).

SUBDISTRICT	COUNTY OR M.D	. NAME	ADDRESS
8	Lacombe	Ewen McDonald	Box 17 5 Alix
10	Wetaskiwin	Wm. Runte	Box 99 Wetaskiwin
11	Leduc	A.M. Knull	Leduc
12	Strathcona	Elwood H. Galloway Emile G. Goudreau	Box 637 Fort Saskatchewan R.R. #1 South Edmonton
13	Stony Plain	Herbert Kotscherofski Philip Litzenberger J.J. Shenfield	Stony Plain Box 231 Stony Plain Box 247 Spruce Grove
14	Drayton-Edson	G.R. Getson	Chip Lake
16	Rockyview South	M.R. Smith	R.R.#2 Calgary
18	Mountain View	C.D. Harder Hugh M. Thompson	Carstairs Box 56 Olds
20	Red Deer East	Norman S. White	Kneehill Valley
22	Pi ncher Creek	Hans Hasselmann	Twin Butte
24	Lethbridge	Howard B. Haney	Picture Butte
25	Taber	Fred Hallworth	Box 692 Taber
26	Forty-Mile	John W. Ehnes Claude Stevens	Box 238 Foremost Foremost
27	Warner	Ronald E. Hutchinson	Box 235 Warner
28 30 32 34	Cardston	Harold Farries J.L. Hoyt James K. Hadfield Larry L. Lang Eldon G. Olsen	Del Bonita Del Bonita Owendale Cardston Beazer
	Acadia	Marshal Bingeman Lorne Proudfoot	Esther Chinook
	Starland	James Gaschnitz	Drumheller
	Newell	Phil E. Duby	Rainier
35	Vulcan	D.H. Galbraith Robert Gerding	Vulcan Vulcan
36	Camrose North	John A. Holmberg	Hay Lakes
37	Camrose South	A.H. Friend	Rosalind
38	Flagstaff	Glenn H. Lunty Roy Rands A.W. Widlake	Forestburg Alliance Sedgewick

DELEGATE ELECTIONS (CONT'D).

SUBDISTRICT	COUNTY OR M.D.	NAME.	ADDRESS
40	Paintearth	Geo. G. Fawcett C.A. Pigeon	Consort Castor
42	Provost	Robert H. Johnson	Amisk
43	Lamont	Alex Fedun	R.R.#1 Andrew
44	Beaver	D.C. Manderson	Ryley
45	Minburn	Metro Lukenchuk Edward J. McLaughlin S.A. Sanford Castle Scott Claire Ziegler	Vegreville Mannville Vegreville R.R.#2 Vermilion Vegreville
46	Vermilion River	M.S. McLean Ross B. Taylor	Dewberry Vermilion
47	Eagle	Henry Kowalchuk Walter Mackoway Wm. J. Hryciw Steve Melnyk	Willingdon Box 333 Willingdon Two Hills Myrnam
48	St. Paul	Mike Drobst Jr.	Elk Point
49	Bonnyville	Paul Nowak	Goodridge
50	Athabasca	Andrew Klak	Box 269 Athabasca
52	Thorhild		
54	Lac Ste. Anne	Ernest Cooper	Box 27 1 Sangudo
₩	Barrhead	Paul"Bassani NK	Näples K
56	Westlock	Sarden Semenuk	Box 685 Westlock